

# **Game Theory**

## **Fingers, prisoners, goats**

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[based on slides from Andrew Moore <http://www.cs.cmu.edu/~awm/tutorials>]

# Overview

- Matrix normal form
- Chance games
- Games with hidden information
- Non-zero sum games

# Pure strategy

- A **pure strategy** for a player is the mapping between all possible states the player can see, to the move the player would make.

- Player A has 4 pure strategies:

A's strategy I:  $(1 \rightarrow L, 4 \rightarrow L)$

A's strategy II:  $(1 \rightarrow L, 4 \rightarrow R)$

A's strategy III:  $(1 \rightarrow R, 4 \rightarrow L)$

A's strategy IV:  $(1 \rightarrow R, 4 \rightarrow R)$

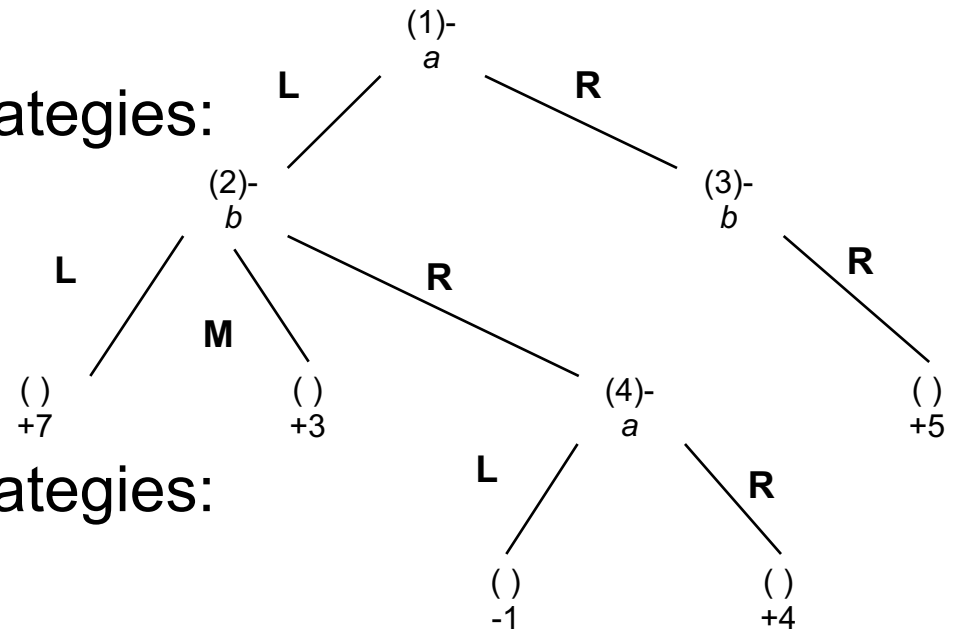
- Player B has 3 pure strategies:

B's strategy I:  $(2 \rightarrow L, 3 \rightarrow R)$

B's strategy II:  $(2 \rightarrow M, 3 \rightarrow R)$

B's strategy III:  $(2 \rightarrow R, 3 \rightarrow R)$

- How many pure strategies if each player can see  $N$  states, and has  $b$  moves at each state?



# Matrix Normal Form of games

A's strategy I:  $(1 \rightarrow L, 4 \rightarrow L)$

A's strategy II:  $(1 \rightarrow L, 4 \rightarrow R)$

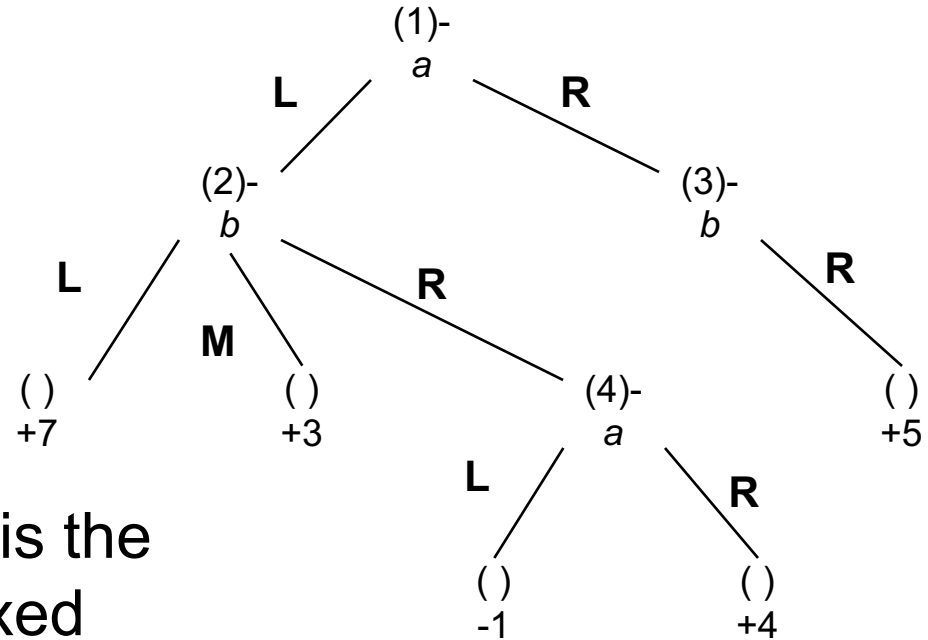
A's strategy III:  $(1 \rightarrow R, 4 \rightarrow L)$

A's strategy IV:  $(1 \rightarrow R, 4 \rightarrow R)$

B's strategy I:  $(2 \rightarrow L, 3 \rightarrow R)$

B's strategy II:  $(2 \rightarrow M, 3 \rightarrow R)$

B's strategy III:  $(2 \rightarrow R, 3 \rightarrow R)$

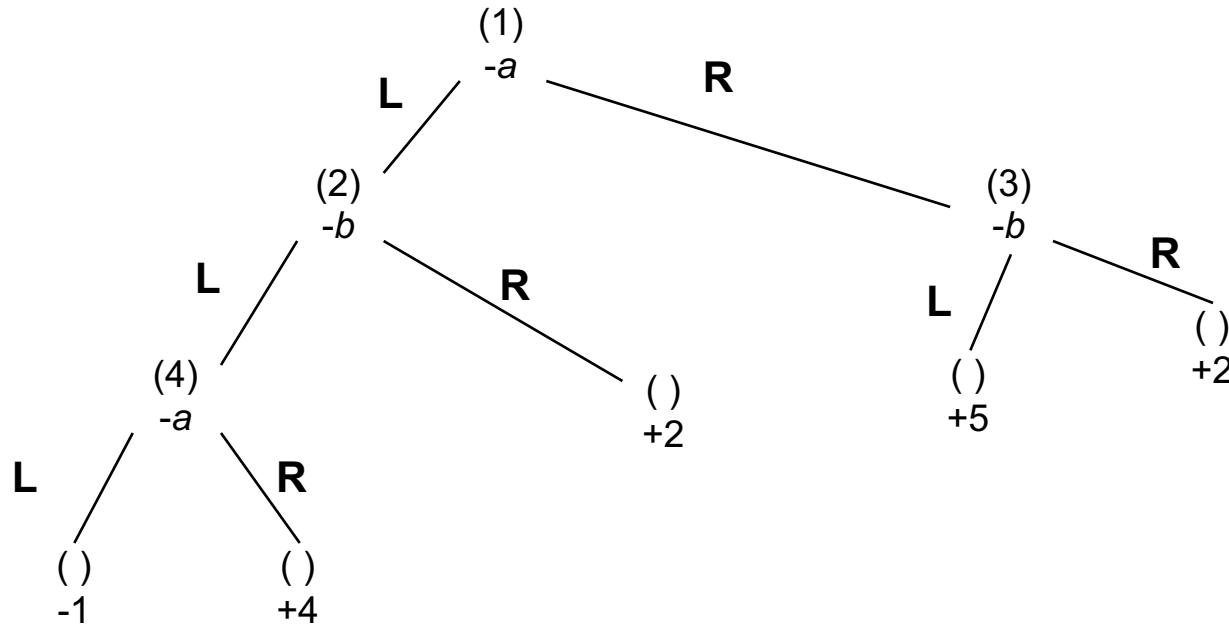


- The matrix normal form is the game value matrix indexed by each player's strategies.

	B-I	B-II	B-III
A-I	7	3	-1
A-II	7	3	4
A-III	5	5	5
A-IV	5	5	5

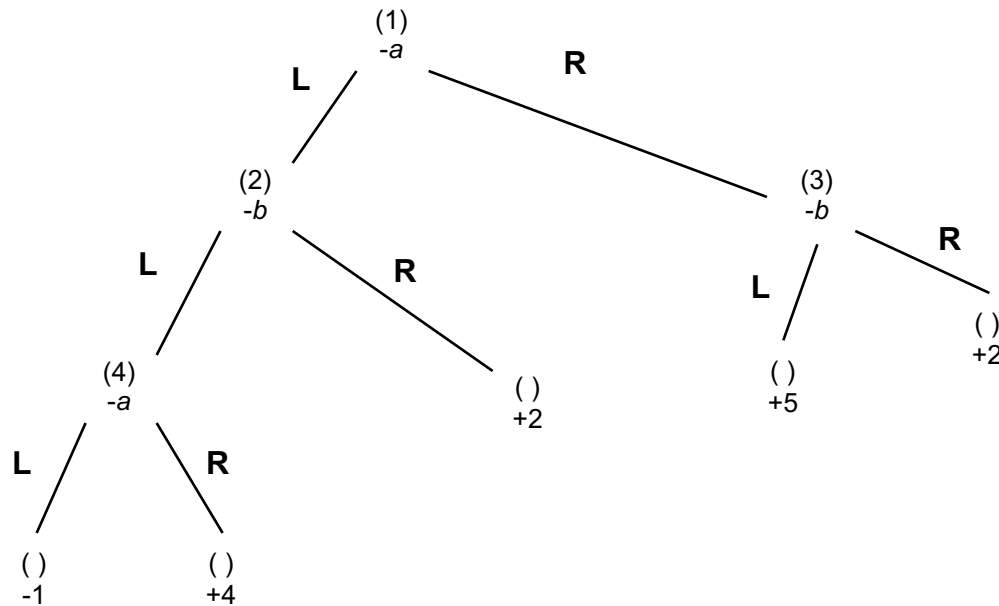
The matrix encodes every outcome of the game! The rules etc. are no longer needed.

# Matrix normal form example



- How many pure strategies does A have?
- How many does B have?
- What is the matrix form of this game?

# Matrix normal form example



	B-I	B-II	B-III	B-IV
A-I	-1	-1	2	2
A-II	4	4	2	2
A-III	5	2	5	2
A-IV	5	2	5	2

- How many pure strategies does A have? 4

A-I (1→L, 4→L) A-II (1→L, 4→R) A-III (1→R, 4→L) A-IV (1→R, 4→R)

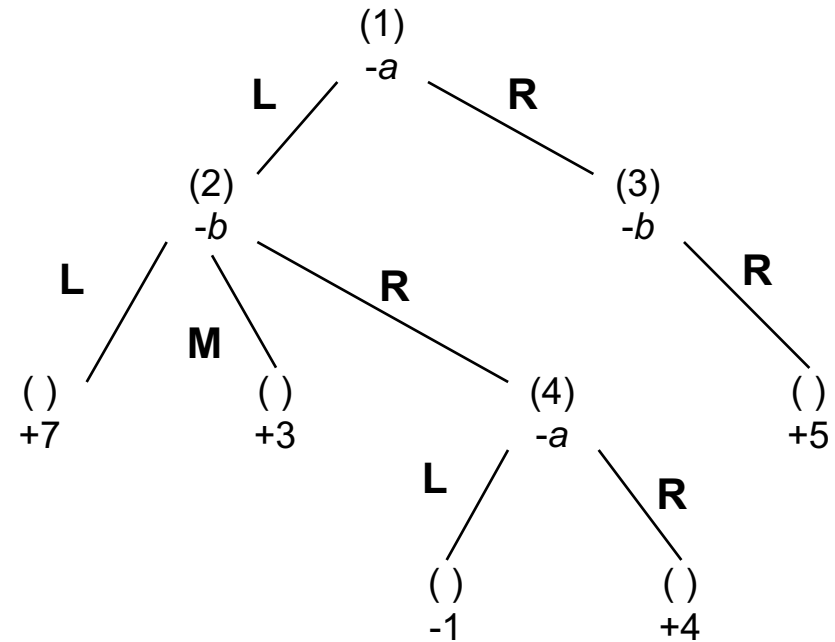
- How many does B have? 4

B-I (2→L, 3→L) B-II (2→L, 3→R) B-III (2→R, 3→L) B-IV (2→R, 3→R)

- What is the matrix form of this game?

# Minimax in Matrix Normal Form

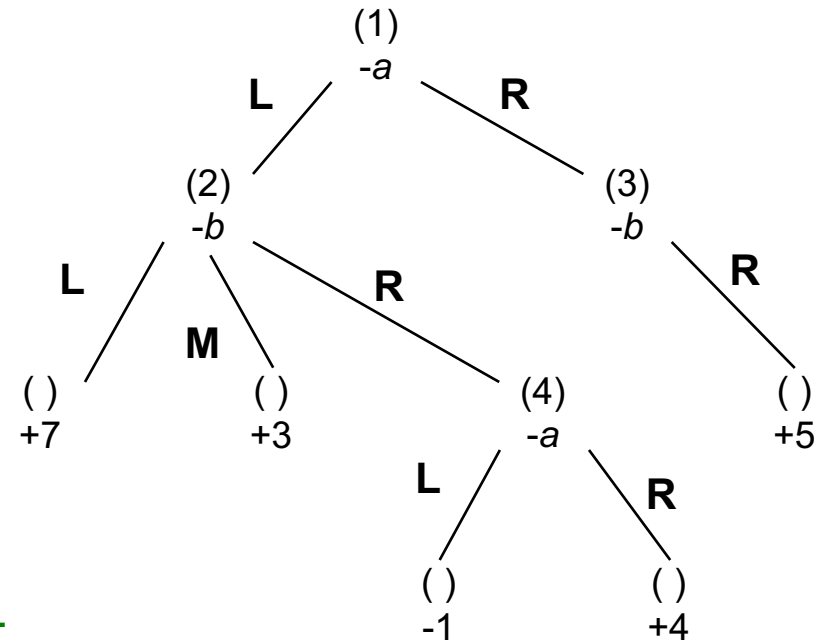
- Player A: for each strategy, consider all B's counter strategies (a row in the matrix), find the **minimum value** in that row. Pick the row with the maximum minimum value.
- Here  $\maximin=5$



	B-I	B-II	B-III
A-I	7	3	-1
A-II	7	3	4
A-III	5	5	5
A-IV	5	5	5

# Minimax in Matrix Normal Form

- Player B: find the **maximum value** in each column. Pick the column with the minimum maximum value.
- Here minimax = 5



Fundamental game theory result  
(proved by von Neumann):

*In a 2-player, zero-sum game of perfect information, Minimax==Maximin. And there always exists an optimal pure strategy for each player.*

	B-I	B-II	B-III
A-I	7	3	-1
A-II	7	3	4
A-III	5	5	5
A-IV	5	5	5



# Minimax in Matrix Normal Form

Interestingly, A can tell B in advance what strategy A will use (the maximin), and this information will not help B!

Similarly B can tell A what strategy B will use.

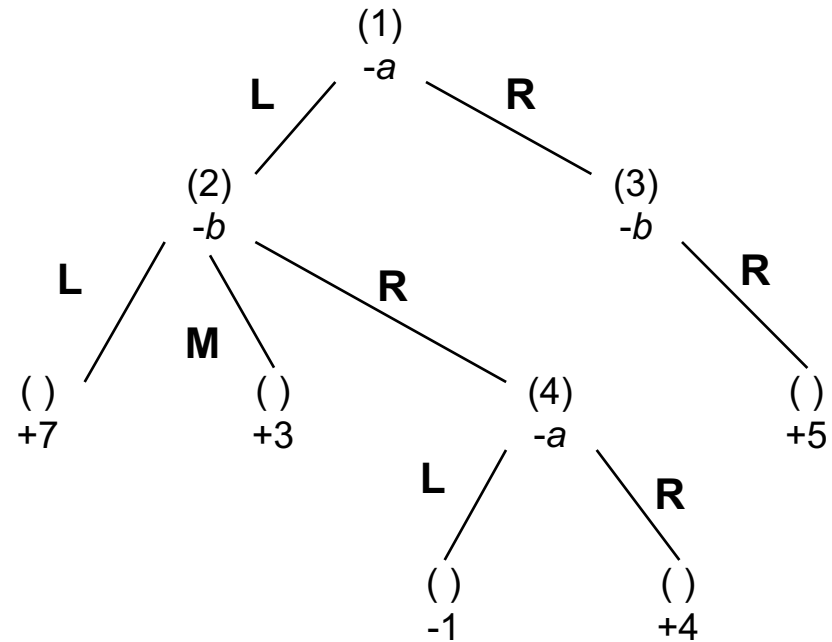
In fact A knows what B's strategy will be.

And B knows A's too.

And A knows that B knows

...

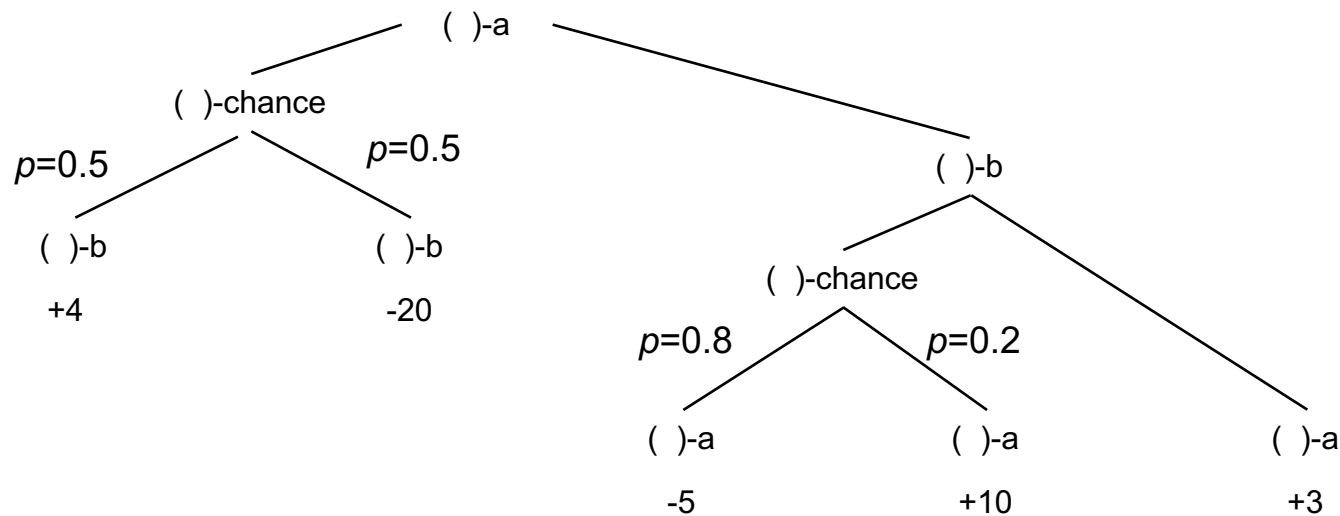
The game is at an equilibrium



	B-I	B-II	B-III
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A-II	7	3	4
A-III	5	5	5
A-IV	5	5	5

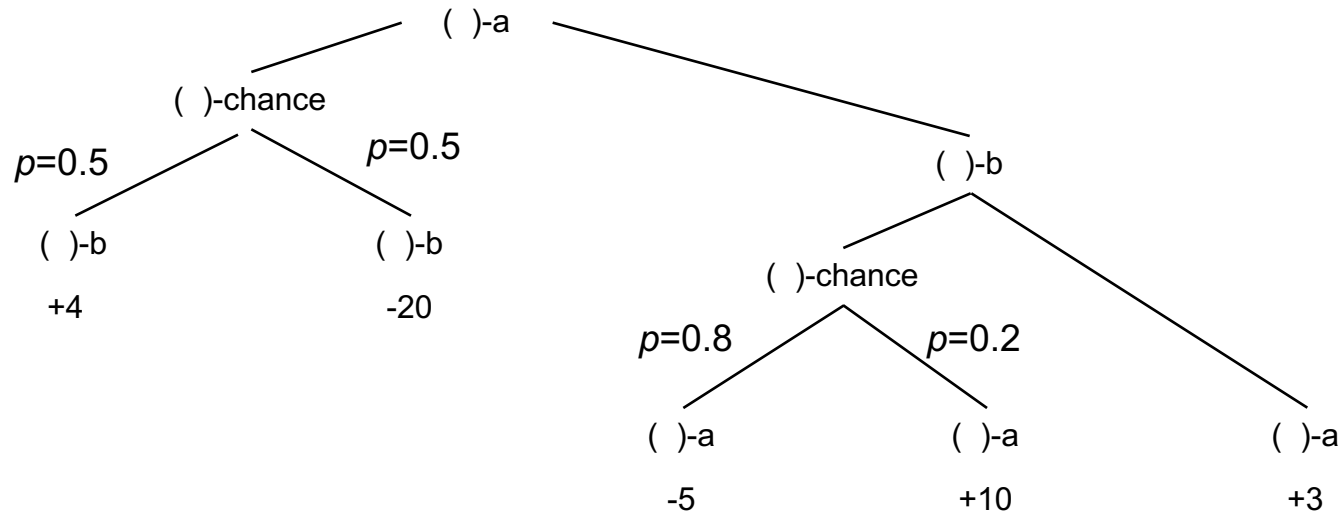
# Matrix Normal Form for NONdeterministic games

- Recall the chance nodes (coin flip, die roll etc.): neither player moves, but a random move is made according to the known probability



- The game theoretic value is the expected value if both players are optimal
- What's the matrix form of this game?

# Matrix Normal Form for NONdeterministic games



- A-I: L, A-II: R, B-I: L, B-II: R
- The  $i,j^{\text{th}}$  entry is the **expected** value with strategies A-i,B-j
- von Neumann's result still holds
- Minimax == Maximin

	B-I	B-II
A-I	-8	-8
A-II	-2	3

# **Non-zero sum games**

# Non-zero sum games

- One player's gain is not the other's loss
- Matrix normal form: simply lists all players' gain

	B-I	B-II
A-I	-5, -5	-10, 0
A-II	0, -10	-1, -1

Convention: A's gain first, B's next

Note B now wants to maximize the blue numbers.

- Previous zero-sum games trivially represented as

	O-I	O-II
E-I	2, -2	-3, 3
E-II	-3, 3	4, -4

# Prisoner's dilemma

	B-testify	B-refuse
A-testify	-5, -5	0, -10
A-refuse	-10, 0	-1, -1

# Strict domination

- A's strategy i dominates A's strategy j, if for every B's strategy, A is better off doing i than j.

	B-testify	B-refuse
A-testify	-5, -5	0, -10
A-refuse	-10, 0	-1, -1

If B-testify: A-testify (-5) is better than A-refuse (-10)

If B-refuse: A-testify (0) is better than A-refuse (-1)

A: Testify is always better than refuse.

A-testify **strictly dominates** (all outcomes strictly better than)  
A-refuse.

# Strict domination

- Fundamental assumption of game theory: **get rid of strictly dominated strategies – they won't happen.**
- In some cases like prisoner's dilemma, we can use strict domination to predict the outcome, if both players are **rational**.

	B-testify	B-refuse
A-testify	-5, -5	0, -10
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	B-testify	B-refuse
A-testify	-5, -5	0, -10



	B-testify
A-testify	-5, -5

## Another strict domination example

- Iterated elimination of strictly dominated strategies

		Player B			
		I	II	III	IV
Player A	I	3 , 1	4 , 1	5 , 9	2 , 6
	II	5 , 3	5 , 8	9 , 7	9 , 3
	III	2 , 3	8 , 4	6 , 2	6 , 3
	IV	3 , 8	3 , 1	2 , 3	4 , 5

# Strict domination?

- Strict domination doesn't always happen...

	I	II	III
I	0 , 4	4 , 0	5 , 3
II	4 , 0	0 , 4	5 , 3
III	3 , 5	3 , 5	6 , 6

- What do you think the players will do?

# Nash equilibria

- (player 1's strategy  $s_1^*$ , player 2's strategy  $s_2^*$ , ... player  $n$ 's strategy  $s_n^*$ ) is a **Nash equilibrium**, iff

$$s_i^* = \arg \max_s v(s_1^*, \dots, s_{i-1}^*, s, s_{i+1}^*, \dots, s_n^*)$$

- This says: if everybody else plays at the Nash equilibrium, player  $i$  will hurt itself unless it also plays at the Nash equilibrium.

**N.E. is a local maximum in unilateral moves.**

	I	II	III
I	0 , 4	4 , 0	5 , 3
II	4 , 0	0 , 4	5 , 3
III	3 , 5	3 , 5	6 , 6

# Nash equilibria examples

	B-testify	B-refuse
A-testify	-5, -5	0, -10
A-refuse	-10, 0	-1, -1

1. Is there always a Nash equilibrium?
2. Can there be more than one Nash equilibrium?

Player B

I II III IV

Player A

I	3 , 1	4 , 1	5 , 9	2 , 6
II	5 , 3	5 , 8	9 , 7	9 , 3
III	2 , 3	8 , 4	6 , 2	6 , 3
IV	3 , 8	3 , 1	2 , 3	4 , 5

## Example: no N.E. with pure strategies

- two-finger Morra

	O-I	O-II
E-I	2, -2	-3, 3
E-II	-3, 3	4, -4

- No pure strategy Nash equilibrium, but...

# Two-player zero-sum deterministic game with **hidden** information

- Hidden information: something you don't know but your opponent knows, e.g. hidden cards, or simultaneous moves
- Example: two-finger Morra
  - Each player (O and E) displays 1 or 2 fingers
  - If sum  $f$  is odd, O collects  $\$f$  from E
  - If sum  $f$  is even, E collects  $\$f$  from O
  - Strategies?
  - Matrix form?



# Two-player zero-sum deterministic game with hidden information

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- Example: two-finger Morra
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  - If sum  $f$  is odd, O collects  $\$f$  from E
  - If sum  $f$  is even, E collects  $\$f$  from O
  - Strategies?
  - Matrix form?
  - **Maximin = -3, minimax = 2**
  - The two are not the same!
  - What should O and E do?

	O-I	O-II
E-I	2,-2	-3,3
E-II	-3,3	4,-4

# Game theoretic value when there is hidden information

- It turns out O can win a little over 8 cents on average in each game, if O does the right thing.
- Again O can tell E what O will do, and E can do nothing about it!
- The trick is to use a **mixed strategy** instead of a pure strategy.
  - A mixed strategy is defined by a probability distribution  $(p_1, p_2, \dots, p_n)$ .  $n = \#$  of pure strategies the player has
  - At the start of each game, the player picks number  $i$  according to  $p_i$ , and uses the  $i^{\text{th}}$  pure strategy for this round of the game
- von Neumann: every two-player zero-sum game (even with hidden information) has an optimal (mixed) strategy.

# Boring math: Two-finger Morra

- E's mixed strategy:  $(p:I, (1-p):II)$
- O's mixed strategy:  $(q:I, (1-q):II)$
- What is  $p, q$ ?
- step 1: let's fix  $p$  for E, and O knows that.
  - What if O always play O-I ( $q=1$ )?  $v_1 = p*2 + (1-p)*(-3)$
  - What if O always play O-II ( $q=0$ )?  $v_0 = p*(-3) + (1-p)*4$
  - And if O uses some other  $q$ ?  $q*v_1 + (1-q)*v_0$
  - O is going to pick  $q$  to minimize  $q*v_1 + (1-q)*v_0$
  - Since this is a linear combination, such  $q$  must be 0 or 1, not something in between!
  - The value for E is  $\min(p*2 + (1-p)*(-3), p*(-3) + (1-p)*4)$
- step 2: E choose the  $p$  that maximizes the value above.

	O-I	O-II
E-I	2	-3
E-II	-3	4

## More boring math

- step 1: let's fix  $p$  for E.
  - The value for E is  $\min(p^*2+(1-p)^*(-3), p^*(-3)+(1-p)^*4)$ , in case O is really nasty
- step 2: E choose the  $p^*$  that maximizes the value above.  
$$p^* = \operatorname{argmax}_p \min(p^*2+(1-p)^*(-3), p^*(-3)+(1-p)^*4)$$
- Solve it with (proof by “it's obvious”)  
$$p^*2+(1-p)^*(-3) = p^*(-3)+(1-p)^*4$$
- E's optimal  $p^* = 7/12$ , value =  $-1/12$  (expect to lose \$! That's the best E can do!)
- Similar analysis on O shows  $q^* = 7/12$ , value =  $1/12$

This is a zero-sum,  
but unfair game.

# Recipe for computing A's optimal mixed strategy for a $n \times m$ game

- $n \times m$  game = A has  $n$  pure strategies and B has  $m$ .  
 $v_{ij} = (i,j)^{\text{th}}$  entry in the matrix form.

- Say A uses mixed strategy  $(p_1, p_2, \dots, p_n)$ .

A's expected gain if B uses pure strategy 1:  $g_1 = p_1 v_{11} + p_2 v_{21} + \dots + p_n v_{n1}$

A's expected gain if B uses pure strategy 2:  $g_2 = p_1 v_{12} + p_2 v_{22} + \dots + p_n v_{n2}$

...

A's expected gain if B uses pure strategy  $m$ :  $g_m = p_1 v_{1m} + p_2 v_{2m} + \dots + p_n v_{nm}$

- Choose  $(p_1, p_2, \dots, p_n)$  to maximize

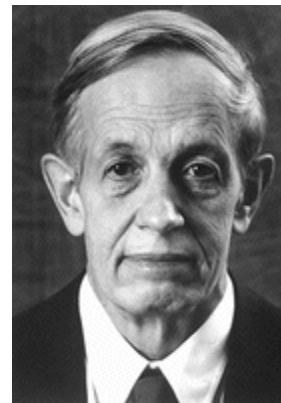
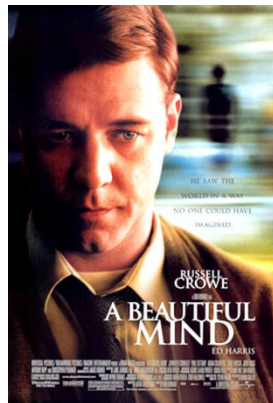
$$\min(g_1, g_2, \dots, g_m)$$

$$\text{Subject to: } p_1 + p_2 + \dots + p_n = 1$$

$$0 \leq p_i \leq 1 \text{ for all } i$$

# Fundamental theorems

- In a n-player pure strategy game, if iterated elimination of strictly dominated strategies leaves all but one cell  $(s_1^*, s_2^*, \dots, s_n^*)$ , then it is the unique NE of the game
- Any NE will survive iterated elimination of strictly dominated strategies
- [Nash 1950]: If n is finite, and each player has finite strategies, then there exists at least one NE (possibly involving mixed strategies)



# What if there are multiple, equally good NE?

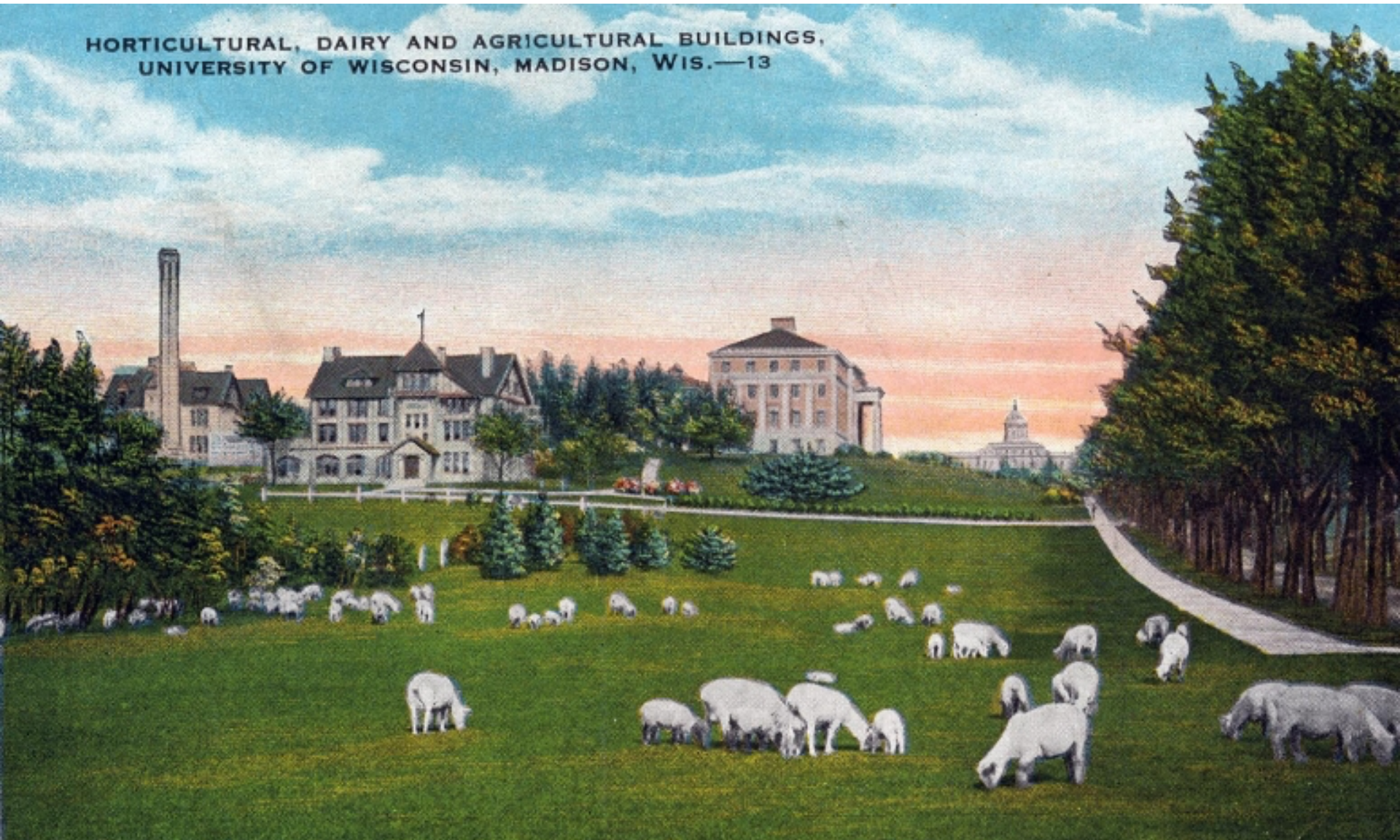
- Pat enjoys football
- Chris enjoys hockey
- Pat and Chris enjoy spending time together

		Chris	
		H	F
Pat	H	1 2	0 0
	F	0 0	2 1

- 2 Nash equilibria
- Pat prefers the (F,F) equilibrium, Chris prefers (H,H)
- Could they choose (F,H) with value 0?
- Solution?



# Nash equilibria in a continuous game: The Tragedy of the Commons

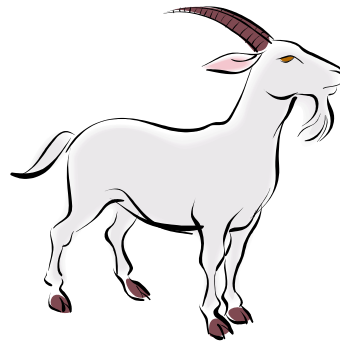


A 1913 postcard shows the agricultural campus, where sheep used to graze. Bascom Hall is visible in the background right. UW-MADISON ARCHIVES



# The tragedy of the Commons

- Everybody can graze goats on the Common



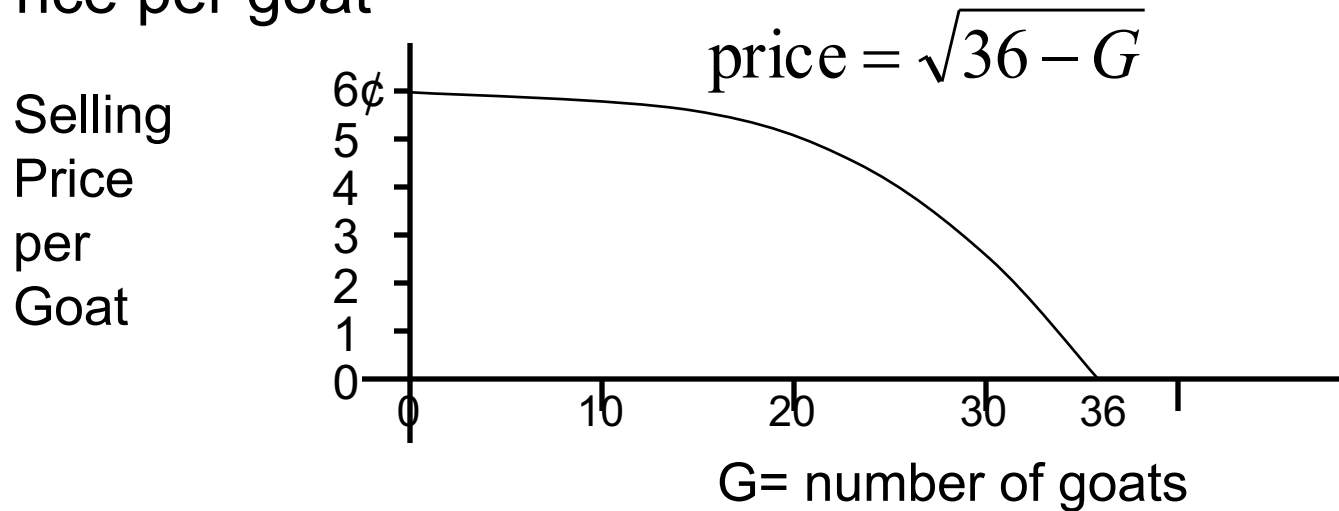
# The tragedy of the Commons

- The more goats, the less well fed they are.



# The tragedy of the Commons

- Price per goat



- How many goats should one rational farmer graze?

allow real number, e.g. 1.5 goat is fine

- How much would the farmer earn?
- How many goats should  $n$  farmers each graze?

# Continuous game

- Each farmer has infinite number of strategies  $g_i \in [0, 36]$
- The value for farmer  $i$ , when the  $n$  farmers play at  $(g_1, g_2, \dots, g_n)$  is

$$g_i \sqrt{36 - \sum_{j=1}^n g_j}$$

- **Assume** a Nash equilibrium exists, call it  $(g_1^*, g_2^*, \dots, g_n^*)$
- $g_i^* = \operatorname{argmax}_{g_i} [\text{value for farmer } i, \text{ with } (g_1^* \dots g_i \dots, g_n^*)]$
- What's the value?

# The tragedy of the Commons

$$g_i^* = \arg \max_{g_i} g_i \sqrt{36 - \sum_{\substack{j=1 \\ j \neq i}}^n g_j^* - g_i}$$

$$\frac{\partial \text{value}}{\partial g_i} = 0$$

$$g_i^* = 24 - \frac{2}{3} \sum_{\substack{j=1 \\ j \neq i}}^n g_j^*$$

We have  $n$  variables and  $n$  equations :

$$g_1^* = 24 - \frac{2}{3} \sum_{\substack{j=1 \\ j \neq 1}}^n g_j^*$$

...

$$g_n^* = 24 - \frac{2}{3} \sum_{\substack{j=1 \\ j \neq n}}^n g_j^*$$

$g_i^*$  must be the same (proof by “It’s bloody obvious”)

# The tragedy of the Commons

So what?

# The tragedy of the Commons

$$g_i^* = 24 - \frac{2}{3}(n-1)g_i^*$$

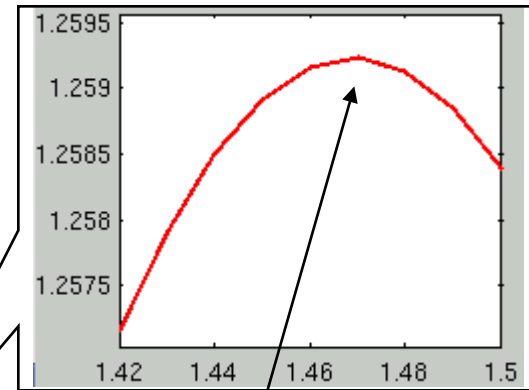
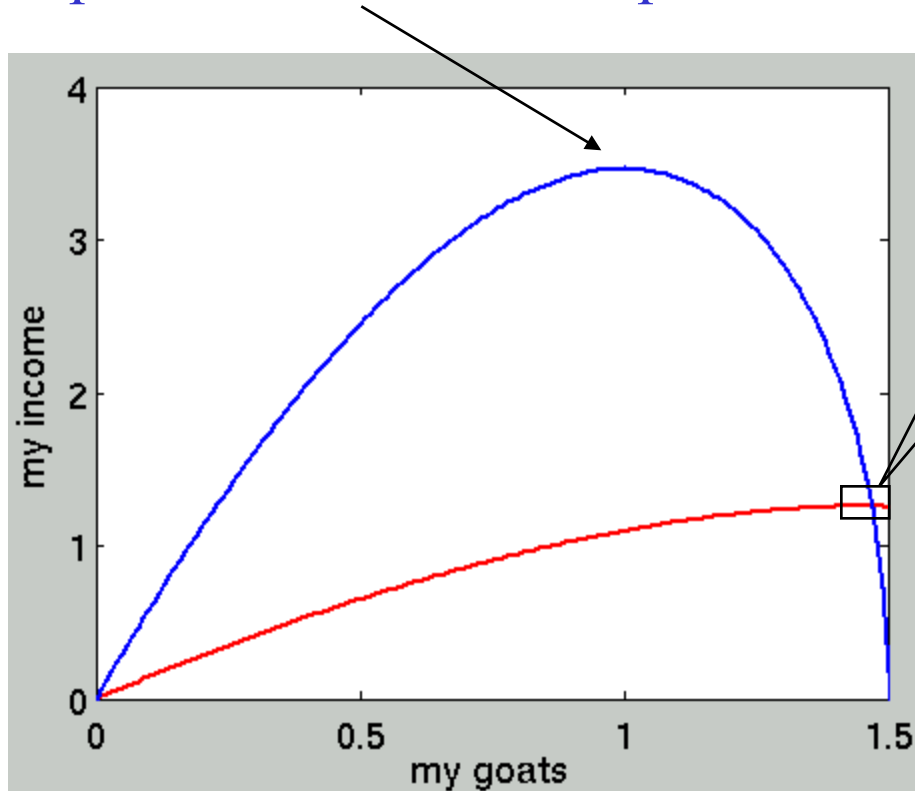
$$g_i^* = \frac{72}{2n+1}$$

So what?

- Say there are  $n=24$  farmers. Each would **rationally** graze  $g_i^* = 72/(2*24+1) = 1.47$  goats
- Each would get  $g_i \sqrt{36 - \sum_{j=1}^n g_j} = 1.26\text{¢}$
- But if they cooperate and each graze only 1 goat, each would get **3.46¢**

# The tragedy of the Commons

If all 24 farmers agree on the same number of goats to raise, 1 goat per farmer would be optimal



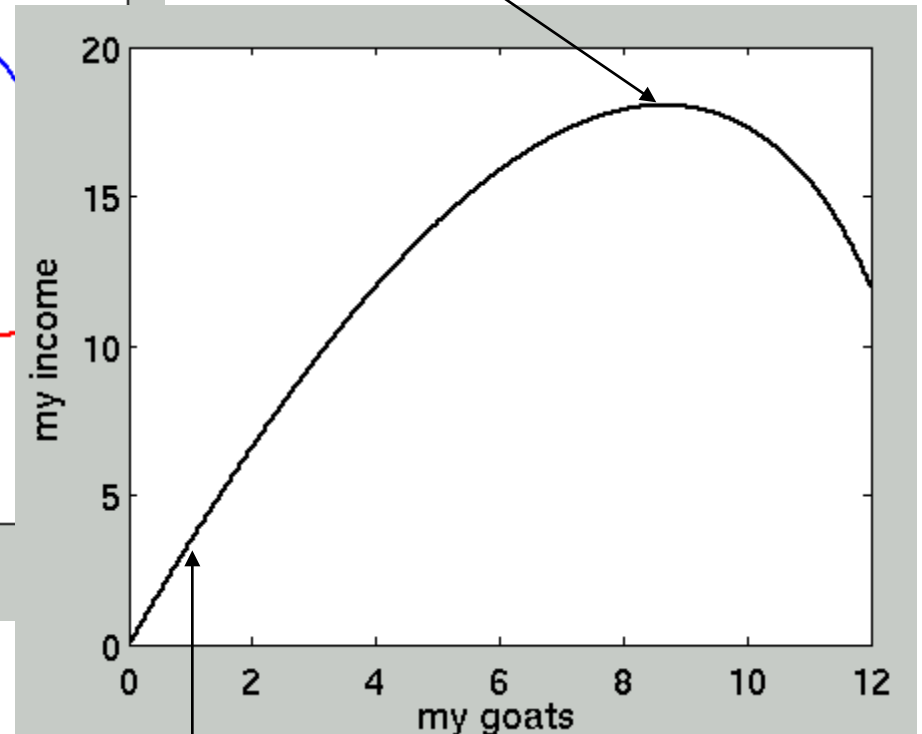
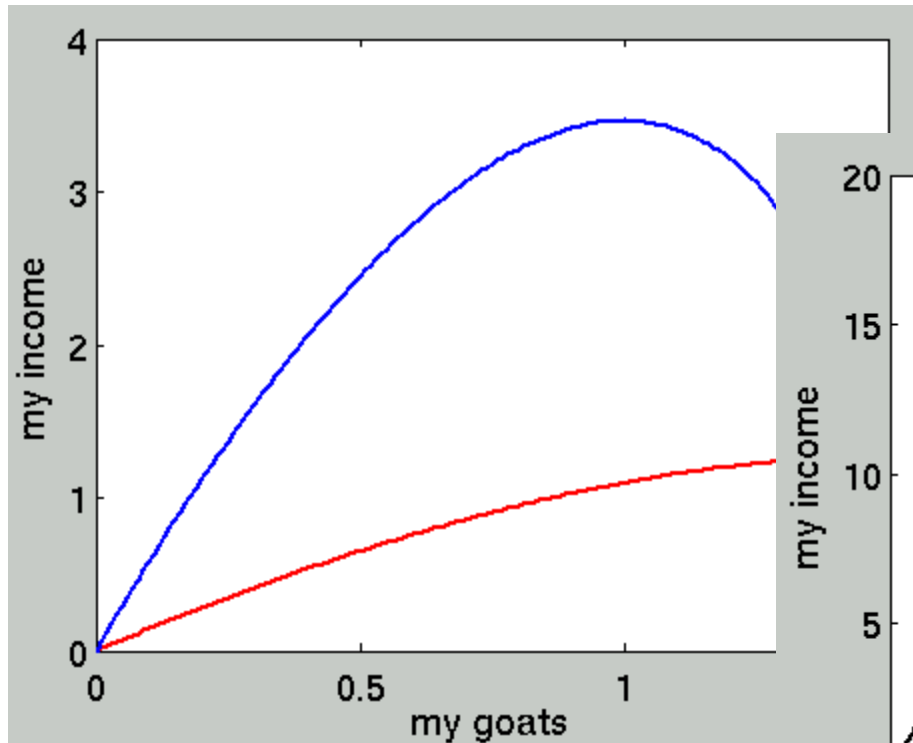
If the other 23 farmers play the N.E. of 1.47 goats each, 1.47 goats would be optimal



# The tragedy of the Commons

If all 24 farmers agree on the same number of goats to raise, 1 goat per farmer would be optimal

But this is not a N.E.! A farmer can benefit from cheating (other 23 play at 1):



‘by rule’


# The tragedy

- Rational behaviors lead to sub-optimal solutions!
- Maximizing individual welfare not necessarily maximizes social welfare
- What went wrong?

# The tragedy

- Rational behaviors lead to sub-optimal solutions!
- Maximizing individual welfare not necessarily maximizes social welfare
- What went wrong?

Shouldn't have allowed unlimited free grazing.

It's not just the  : the use of the atmosphere and the oceans for dumping of pollutants.

**Mechanism design**: designing the rules of a game

# Auction 1: English auction

- Auctioneer increase the price by  $d$
- Until only 1 bidder left
- Winner pays the highest failed bid  $b_m$ , plus  $d$
- Dominant strategy: keep bidding if price below your value  $v$
- Simple: no need to consider other bidders' strategies
- High communication cost

## Auction 2: first price sealed bid

- Each bidder makes a single, sealed bid to the auctioneer
- Winner pays the bid amount
- If you believe the maximum bid of all other bidders is  $b_m$ , you should bid  $\min(v, b_m + \varepsilon)$
- Have to guess other bidders' bids, hard

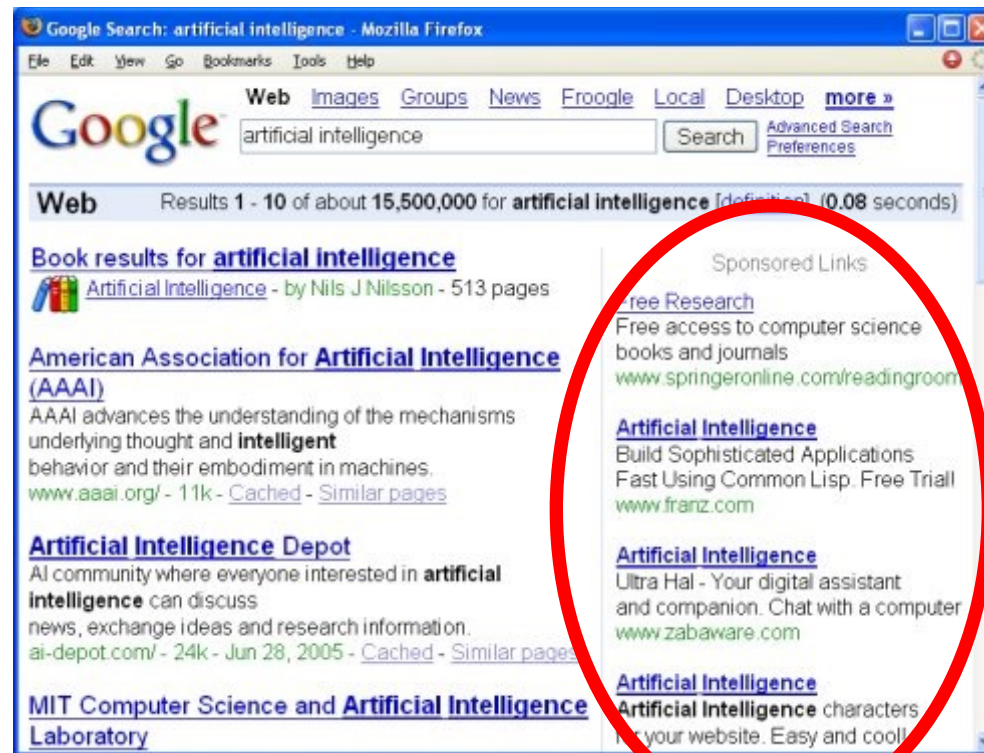
## Auction 3: Vickrey (second price sealed) bid

- Each bidder makes a single, sealed bid to the auctioneer
- Winner pays the 2<sup>nd</sup> highest bid
- Dominant strategy: bid your true value  $v$
- Low communication cost, and simple

# Why should I care?

## (How does this lecture relate to AI?)

- in a world where robots interact with each other...
- in cyberspace where softbots interact with each other
- Google Adword
  - Uses a variation of Vickrey auction (2<sup>nd</sup> price auction)



# What you should know

- Matrix Normal Form of a game
- Strategies in game
- What do mixed strategies mean
- Strict dominance
- Nash equilibrium
- Tragedy of the Commons
- Basic concept of auctions