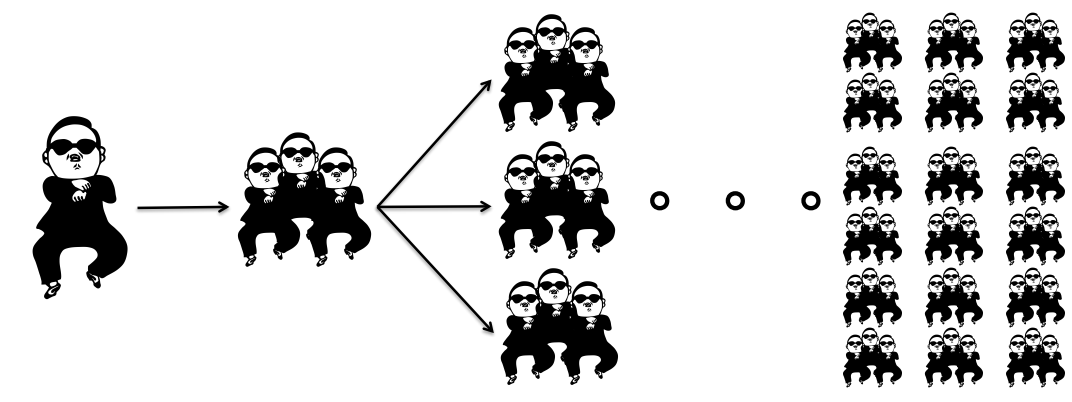


## MOTIVATION

- Problem : Given a set of influential earlier users, can we predict how many people will follow them in the future?



How many people will be influenced in the future ?

- Challenges
  - Latent social network structures
  - Unknown diffusion mechanism
  - Observing only temporal traces of information diffusion

## PREVIOUS TWO-STAGE SOLUTIONS

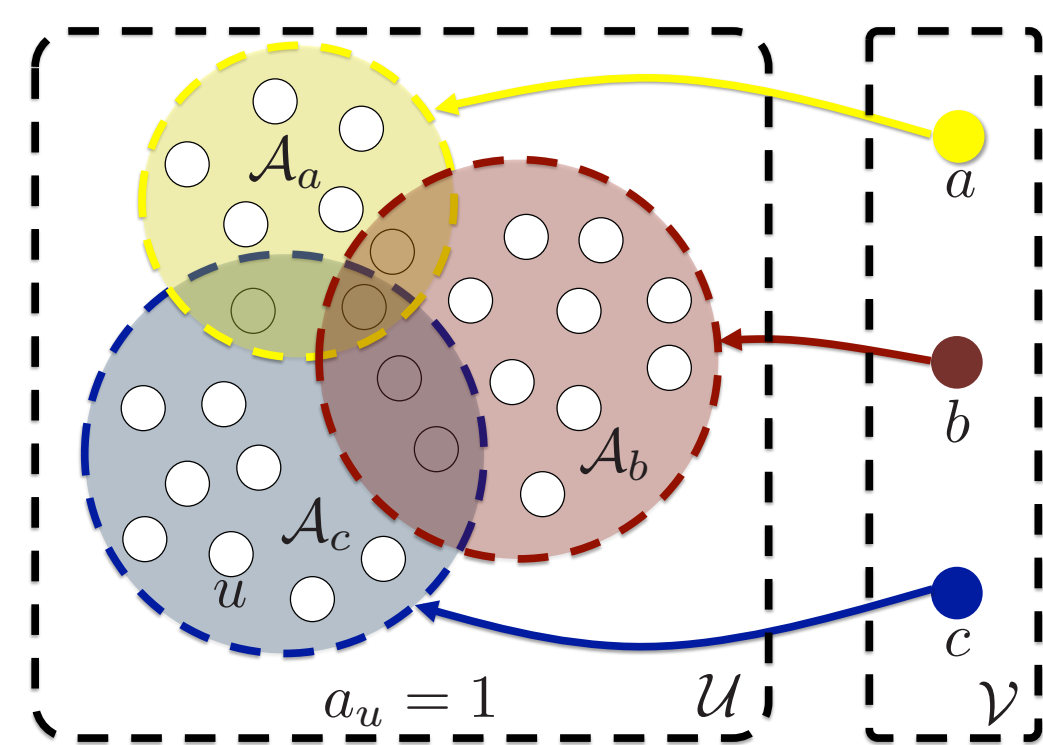
- Algorithm
  - Learn one of the following **diffusion models**
    - Discrete-Time independent cascade Model (DIC)
    - Linear Threshold Model (LT)
    - Continuous-Time independent cascade Model (CIC)
  - Calculate the influence from the chosen model
- Weakness
  - The diffusion model may be misspecified.
  - Need to learn both hidden networks and model parameters.
  - Influence calculation is challenging.

**Can we avoid diffusion model learning & influence computation?**

## INFLUENCE FUNCTION

- Definition :  $\sigma(S) : 2^{\mathcal{V}} \mapsto \mathbb{R}_+$  of a set of nodes  $S \subseteq \mathcal{V}, |\mathcal{V}| = d$ 
  - $\sigma(S)$  is the expected number of infected nodes by set  $S$ .
  - $\sigma(S)$  is common to many diffusion models.
- Property :  $\sigma(S)$  is a **coverage function** for DIC, LT and CIC model

- $\sigma(S) = \sum_{u \in \mathcal{U}_{S \subseteq \mathcal{A}_s}} a_u$
- a ground set  $\mathcal{U}$  with weight  $a_u \geq 0, u \in \mathcal{U}$
- a collection of subsets  $\{\mathcal{A}_s : \mathcal{A}_s \subseteq \mathcal{U}\}$  associated with each  $s \in \mathcal{V}$



## RANDOM REACHABILITY FUNCTION

- View the diffusion process as a node reachability problem in a random graph  $\mathcal{G}$  sampled from a joint distribution induced by a diffusion model.
- Represent each sample  $\mathcal{G}$  as a binary reachability matrix with

$$R_{sj} = \begin{cases} 1, & j \text{ is reachable from source } s, \\ 0, & \text{otherwise.} \end{cases}$$

- Denote each set  $S$  as a binary vector  $\chi_S \in \{0, 1\}^d, \chi_S(s) = 1, s \in S$
- Determine the reachability of node  $j$  from  $S$  by whether  $\chi_S^T R_{\cdot j} \geq 1$
- Transform  $\chi_S^T R_{\cdot j}$  into a binary function  $\phi(\chi_S^T R_{\cdot j}) : 2^{\mathcal{V}} \mapsto \{0, 1\}$ , where  $\phi(u) = \min\{u, 1\} : \mathbb{Z}_+ \mapsto \{0, 1\}$  is a concave function
- Derive the influence of  $S$  in  $\mathcal{G}$  as

$$\#(S|\mathbf{R}) := \sum_{j=1}^d \phi(\chi_S^T \mathbf{R}_{\cdot j}).$$

## EXPECTATION OF RANDOM REACHABILITY FUNCTIONS

- Overall influence function
 
$$\mathbb{E}_{\mathbf{R} \sim p_{\mathbf{R}}} [\#(S|\mathbf{R})] = \sum_{j=1}^d \mathbb{E}_{\mathbf{R} \sim p_{\mathbf{R}}} [\phi(\chi_S^T \mathbf{R}_{\cdot j})] = \sum_{j=1}^d \underbrace{\Pr\{\phi(\chi_S^T \mathbf{R}_{\cdot j}) = 1 | \chi_S\}}_{:=f_j(\chi_S)}$$
- Simple Learning Strategy
  - Learn each  $f_j(\chi_S)$  separately in parallel and sum them together.

## RANDOM BASIS FUNCTION APPROXIMATION

- Denote  $f_j(\chi_S) = \mathbb{E}_{r \sim p_j(r)} [\phi(\chi_S^T r)]$  where  $r := \mathbf{R}_{\cdot j}$ , and  $p_j(r)$  is the marginal distribution of column  $j$  of  $\mathbf{R}$  induced by  $p_{\mathbf{R}}$ .
- Let  $C$  be the minimum value such that  $p_j(r) \leq Cq_j(r)$ .
- Draw  $K$  random binary vectors  $\{r_1, r_2, \dots, r_K\}$  from  $q_j(r)$  such that
 
$$f^w(\chi_S) = \sum_{k=1}^K w_k \phi(\chi_S^T r_k) = w^T \phi(\chi_S) \text{ subject to } \sum_k w_k = 1, w_k \geq 0$$

### Lemma

Let  $p_{\chi_S}$  be a distribution of  $\chi_S$ . If  $K = O(\frac{C^2}{\epsilon^2} \log \frac{C}{\epsilon\delta})$  and  $r_1, \dots, r_K$  are drawn i.i.d. from  $q_j(r)$ , then with probability at least  $1 - \delta$ , there exists an  $f^w \in \hat{\mathcal{F}}^w$  such that  $\mathbb{E}_{\chi_S \sim p_{\chi_S}} [(f_j(\chi_S) - f^w(\chi_S))^2] \leq \epsilon^2$ .

- Propose  $q_j(r) = \prod_{s=1}^d q_j(r(s))$  where  $q_j(r(s))$  is the marginal distribution of the  $i$ -th dimension of  $r$  estimated by  $q_j(r(s)) = \frac{1}{|\mathcal{D}_s^m|} \sum_{i \in \mathcal{D}_s^m} y_{ij}$ ,  $\mathcal{D}_s^m := \{i : s \in \mathcal{I}_i\}$ .

## EFFICIENT LEARNING ALGORITHM

- Truncate  $f^w$  to avoid zero probability  $f^{w,\lambda}(\chi_S) = (1 - 2\lambda)f^w(\chi_S) + \lambda$ ,  $\lambda$  is a small threshold value.
- Draw  $m$  i.i.d. cascades  $\mathcal{D}^m := \{(S_1, \mathcal{I}_1), \dots, (S_m, \mathcal{I}_m)\}$  with source set  $S_i$  and the respective set of influenced nodes  $\mathcal{I}_i$ .
- Let  $y_{ij} = \mathbb{I}\{j \in \mathcal{I}_i\}$  denote whether node  $j$  is infected in cascade  $\mathcal{I}_i$
- Learn the parameters  $w$  by maximizing the log-likelihood for each node  $j$ 

$$\hat{w} = \sum_{i=1}^m y_{ij} \log f^{w,\lambda}(\chi_{S_i}) + (1 - y_{ij}) \log(1 - f^{w,\lambda}(\chi_{S_i}))$$
 subject to  $\sum_{k=1}^K w_k = 1, w_k \geq 0$ . (1)
- by using convex optimization techniques.

## OVERALL ALGORITHM INFLUERNER

### Algorithm 1 INFLUERNER

**input** training data  $\{(S_i, \mathcal{I}_i)\}_{i=1}^m, \lambda \in (0, \frac{1}{4})$

- for** each node  $j \in [d]$  **do**
- sample  $K$  random features  $\{r_1, \dots, r_K\}$  from  $q_j(r)$ ;
- compute  $\phi(\chi_{S_i}) = (\phi(\chi_{S_i}^T r_1), \dots, \phi(\chi_{S_i}^T r_K)), \forall i$ ;
- Solve (1) using convex optimization;
- $\hat{f}_j^{w,\lambda}(\chi_S) = \lambda + (1 - 2\lambda)(w^T)^T \phi(\chi_S)$ ;
- end for**

**output**  $\hat{\sigma}(S) = \sum_{j=1}^d \hat{f}_j^{w,\lambda}(\chi_S)$ ;

## SAMPLE COMPLEXITY

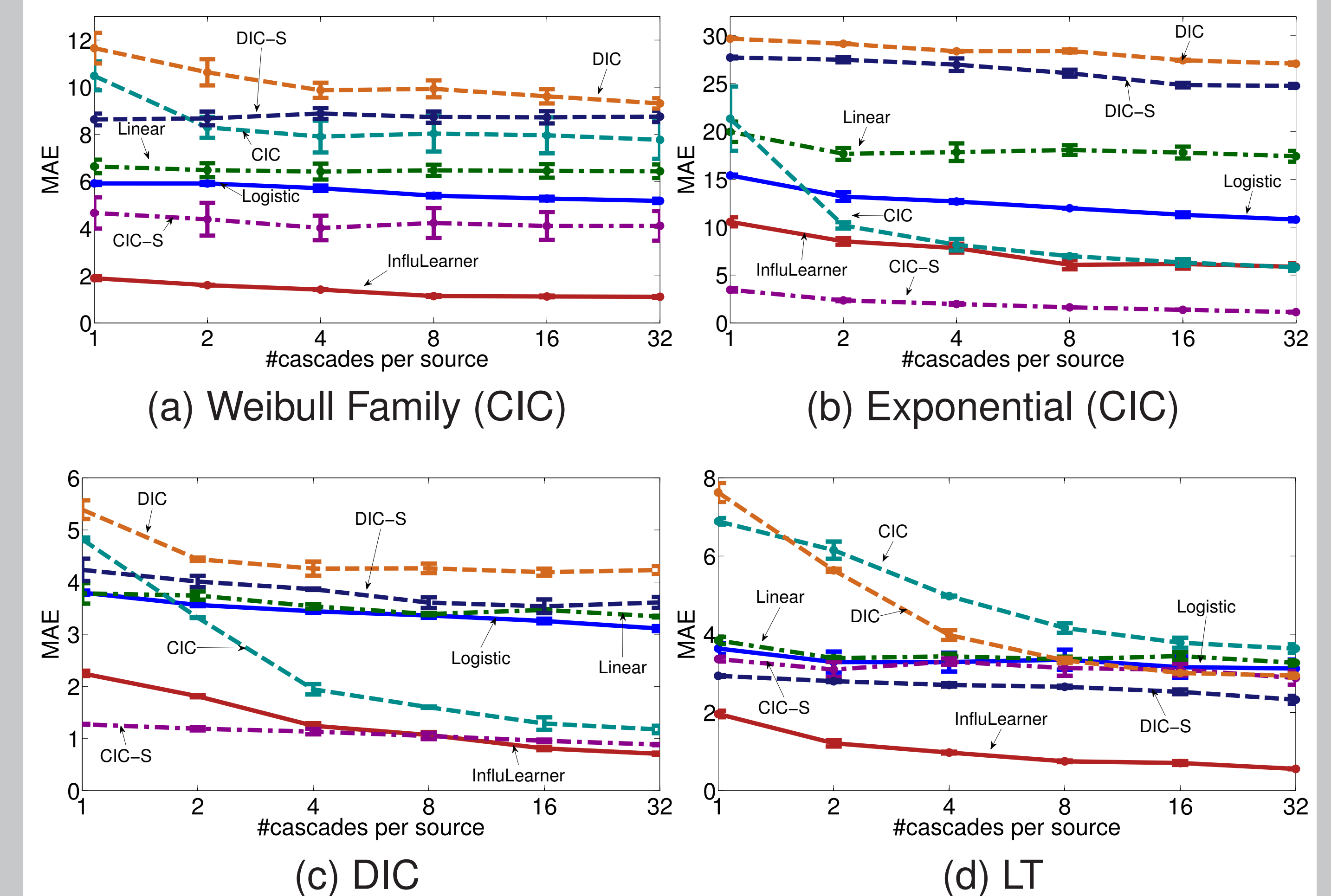
Suppose we set  $\lambda = \tilde{O}(\frac{\epsilon}{d})$ ,  $K = \tilde{O}(\frac{C^2 d^2}{\epsilon^2})$ , and  $m = \tilde{O}(\frac{C^2 d^3}{\epsilon^3})$ . Then with probability at least  $1 - \delta$  over the drawing of the random features, the output of Algorithm 1 satisfies  $\mathbb{E}_{\mathcal{D}^m} \mathbb{E}_{p_{\chi_S}} \left[ \left( \sum_{j=1}^d \hat{f}_j^{w,\lambda}(\chi_S) - \sigma(S) \right)^2 \right] \leq \epsilon$ . Intuitively, when the gap  $C$  between  $p_j$  and  $q_j$  is large, we need more random features and more training data to learn the weights.

## EXPERIMENTAL EVALUATION : COMPETITORS

- Continuous-time Independent Cascade model with exponential pairwise transmission function (CIC).
- Continuous-time Independent Cascade model with exponential pairwise transmission function and given network Structure (CIC-S).
- Discrete-time Independent Cascade model (DIC).
- Discrete-time Independent Cascade model with given network Structure (DIC-S).
- Modified Logistic Regression
- Linear Regression

## EXPERIMENTAL EVALUATION : SYNTHETIC DATA

Robustness to model mis-specifications



## EXPERIMENTAL EVALUATION : REAL DATA

